

# Pearl Memorial

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## Engraved Memorials — Packages & Pricing

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### Cross Boundaries Through Resonance

To exist. To act. To eternity.

**Your story matters.**

*A Japanese family in Maui helps Japanese-Americans return ashes to ancestral graves, reconnect with their roots, and preserve memories across the Pacific — born from their own journey of loss and healing after their beloved dog Pearl.*

Laser-engraved keepsakes to preserve your memories.

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## Standing at the Boundary?

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**You're not alone. We've been there too.**

A **Boundarist** is someone standing at the boundary — someone who has experienced the moment when systems stop working as they "should."

Whether you're outside the system or seeing its limits from within.

| If you're...                                  | The message for you                 |
|---|-------------------------------------|
| <b>Outside</b> (system failed you)            | "It's okay to exist."               |
| <b>Inside</b> (seeing limits, wanting to act) | "You can act on your own judgment." |
| <b>Everyone</b>                               | "Your story matters."               |

## The 7 Systems We Depend On

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Standing at the boundary = when these systems shake:

| System        | What we depend on                 | When it shakes                      |
|---------------|-----------------------------------|-------------------------------------|
| Survival      | Body, housing, energy             | Illness, homelessness, power outage |
| Social        | Family, partner, community        | Bereavement, divorce, isolation     |
| Economic      | Income, assets, credit            | Job loss, bankruptcy, layoffs       |
| Institutional | Nationality, visa, qualifications | Entry denied, license revoked       |
| Information   | Communication, access             | No signal, censorship               |
| Inner         | Identity, meaning, spirit         | "Who am I?", burnout                |
| Temporal      | Life stage, generation            | Feeling outdated, generation gap    |

## Timeless Eternal Hope — Four Pillars

Pearl Memorial is part of **Timeless Eternal Hope**, built on four pillars:

| Pillar   | What it means             | How we do it  |
|--|---------------------------|---|
|  Carry    | Soul Carrier              | We carry souls home                                 |
|  Inscribe | Proof of existence        | Laser engraving preserves memories                  |
|  Preserve | Disaster-resistant memory | Quartz glass, QR archives                           |
|  Sustain  | Digital independence      | Your own micro datacenter, protection on your terms |

## Soul Carrier — Reuniting Roots

For Japanese-American families seeking to reconnect with their heritage.

**We carry souls home.**

We understand what it means to have roots across the ocean. People crossed the Pacific for different reasons, in different eras. Over the years, connections to their homeland faded — but the longing never did.

**We help deliver:**

- **Ashes to ancestral homes** — Return remains to family graves in Japan

- **Families to their roots** — Reconnect with relatives, registries, and history
- **Family crests to memory** — Research your kamon with EN/JP report on its history and significance
- **Stories to completion** — Close the circle that distance left open

*"Loss doesn't have to be the end."*

## Why existing services struggle

It's not anyone's fault. But there are walls.

| Wall       | Reality   |
|------------|---|
| Language   | City halls and temples rarely offer English support                       |
| Systems    | Family registries and cemetery procedures require a Japanese address      |
| Continuity | No one handles research, coordination, and accompaniment as one journey   |
| Heart      | Few treat this as "completing a story" rather than "processing paperwork" |

We stand on both sides of these walls.

## Why Us?

**We stand at the boundary ourselves.**

| What we offer   | Why it matters                      |
|---|-------------------------------------|
| Japanese natives living between Hawaii and Japan            | We understand both worlds           |
| Fluent in both languages and cultures                       | No translation barriers             |
| We have homes in Japan ready to welcome you                 | Stay with family, not hotels        |
| We know the systems: family registries, temples, cemeteries | We navigate the bureaucracy for you |
| We've experienced loss — Pearl (2007-2025) led us here      | We understand grief firsthand       |

Pearl was family for 18 years. After creating a portable grave for him, we visited Pearl Harbor as a family. With his remains, we prayed for peace. 80 years after the war — times have changed, but the wish for peace transcends generations. This experience awakened our family's mission.

**We don't just research. We walk with you. We carry your story home.**

## Pricing

| Service               | Price    | Timeline  | Description   |
|-----------------------|----------|-----------|---|
| Consultation          | Free     | —         | 30-minute call to understand your situation   |
| Research              | \$500    | 2–4 weeks | Locate family records, graves, contacts, and kamon                                    |
| Coordination          | \$1,000  | 4–8 weeks | Arrange ceremonies, temple visits, and logistics                                      |
| Accompaniment / Proxy | \$2,000+ | Varies    | We travel with you — or on your behalf (+ travel expenses, typically \$1,500–\$3,000) |

*Custom packages available. Contact us to discuss your needs.*

See what you'll receive: [Sample Research Report \(EN/JP\)](#)

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## Memorial Packages

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### Moment — Returns to Earth

**\$30–\$50**

Materials: Palm leaves, driftwood, natural materials

*We come to you*

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### Memory — A Lifetime

**\$100–\$200**

Materials: Wood, charcoal, coconut shell

*We come to you*

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### Legacy — Across Generations

**\$300–\$500**

Materials: Lava rock, metal

*Visit our workshop or Japan*

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## **Eternal — Forever**

**\$5,000**

Materials: Quartz glass internal engraving (1,000+ years)

*Crafted at our Japan studio*

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## **Preserve — Places to Keep & Visit**

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**Your memories, protected. Your presence, welcomed.**

A place to store. A place to return. Even from overseas, your memories stay connected to Japan — and you're always welcome to visit.

### **Urayasu — Near Tokyo**

- 30 min to Tokyo
- Near Disney Resort (fireworks view)
- 4LDK Frank Lloyd Wright Organic House
- Storage + stay for visits
- Starlink Wi-Fi

### **Kurihara — Countryside**

- Traditional farmhouse
- All tatami rooms
- Rice paddies & nature
- Homemade meals by Mina's mother
- Storage + stay for visits
- Starlink Wi-Fi

### **Hana, Maui — Pacific**

- Remote east coast of Maui
- Ocean & nature
- Storage + stay for visits

- Off-grid ready

**Available:** Jan–Mar, Jun–Jul, Nov–Dec

## Storage Tiers

| Tier   | Locations | Shikinen | Description                        |
|--------|-----------|----------|------------------------------------|
| Single | 1 site    | —        | Urayasu or Kurihara or Hana        |
| Dual   | 2 sites   | —        | Domestic + overseas redundancy     |
| Triple | 3 sites   | ✓        | All sites + renewal every 20 years |

**Shikinen Renewal:** Every 20 years, data migrates to new storage media with ceremonial verification.

*Archive locations expanding. New sites announced as they come online.*

*"A place to keep. A place to return."*

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## Sustain — Your Own Micro Datacenter

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**Own your data. Data protection on your terms.**

*Tested and running on Maui since 2023.*

After the 2023 Maui fires, we learned firsthand: when the grid goes down, so does everything you depend on. Power, internet, communication — gone. We built this system so our family could stay connected, stay informed, and stay together. Now we help others do the same.

### The Stack

- **Solar Panel** — Off-grid power
- **Jackery 290W** — Portable battery (car-mountable)
- **Starlink Mini** — Satellite internet anywhere
- **Mac Mini** — Your personal server

## Service

| Package         | Price       | What you get                                 |
|-----------------|-------------|--|
| Micro DC Setup  | \$3,000     | Equipment + setup + handover. Ready to use.  |
| Managed Hosting | \$100/month | We maintain your datacenter remotely         |
| DIY Support     | \$500       | Consultation + equipment list. You build it. |

### How it works:

1. We procure and configure the equipment
2. We set up at your location (or ship pre-configured)
3. We hand over access credentials
4. Your data lives on YOUR hardware

*"Your memories don't belong to a corporation. They belong to you."*

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## Start Yourself — Equipment & Sourcing

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**The movement is replicable. You can start too.**

**Gold = The color of the movement. The symbol of "Cross boundaries through resonance."**

## Handmade Soap (for Gifting)

| Material             | Price Range   | Source                | Notes                                  |
|----------------------|---------------|-----------------------|--|
| MP Soap Base         | \$15–25/kg    | Amazon                | Melt and pour, beginner-friendly       |
| Coconut Oil          | \$10–15       | Costco / Grocery      | Moisturizing, good lather              |
| Essential Oils       | \$10–20       | Amazon                | Lavender, tea tree, etc.               |
| Food-Grade Colorant  | \$10–15       | Amazon                | Safe, skin-friendly                    |
| Silicone Molds       | \$10–20       | Amazon / Dollar store | Cookie molds, bento cups work too      |
| Mesh Drawstring Bags | \$10–15/50pcs | Amazon / Dollar store | Doubles as lather pouch                |
| OPP Bags             | \$5–10/100pcs | Amazon / Dollar store | Individual wrap, moisture protection   |
| Label                | \$15–20       | Amazon                | e.g., P-touch 18mm+, gold, clear, etc. |

**How to:** Melt MP soap in double boiler → Mix in oil, scent, color → Pour into molds → Cool → Place in mesh bag → Wrap in OPP bag → Add label → Done

**Cost per batch (~10 bars):** \$5–10

### Label Message (Example)

Sample message. Feel free to customize:

*At the boundary? You're not alone. Cross Boundaries Through Resonance. To exist. To act. To eternity.  
Boundarist Movement by Pearl Memorial <https://bit.ly/boundarist>*

## Laser Engraving Equipment

| Equipment            | Price Range | Source | Use                                       |
|----------------------|-------------|--------|---|
| LaserPecker 2        | \$400–600   | Amazon | Wood, leather, paper (best for beginners) |
| LaserPecker 5        | \$800–1,200 | Amazon | Metal & diverse materials                 |
| Brother P-touch Cube | \$50–100    | Amazon | Label printing (gold tape compatible)     |

## Off-Grid Equipment

| Equipment                           | Price Range     | Source          | Use                              |
|-------------------------------------|-----------------|-----------------|----------------------------------|
| Jackery 1000 Plus                   | \$1,200–1,500   | Amazon / Costco | Stationary power station (heavy) |
| Jackery Explorer 290W               | \$300–400       | Amazon          | Car-mounted / mobile power       |
| Jackery 100W Solar Panel            | \$300–400       | Amazon          | Charging                         |
| Starlink Mini                       | \$599 + \$50/mo | starlink.com    | Satellite internet               |
| TP-Link Deco (Captive Portal model) | \$150–250       | Amazon          | Guest WiFi capable mesh          |

## Living Infrastructure

| Equipment                | Price Range | Source              | Use                          |
|--------------------------|-------------|---------------------|------------------------------|
| IGLOO Electric Cooler    | \$200–300   | Amazon              | 12V compatible, car-friendly |
| Gravity Water Filter     | \$50–100    | Amazon              | No power needed              |
| Portable Washing Machine | \$100–150   | Amazon              | Compact, manual/electric     |
| Propane Burner           | \$30–50     | Costco / Home Depot | Cooking                      |

## Minimum Setup (~\$2,500 to start)

1. Jackery 1000 Plus + Solar Panel
2. Starlink Mini
3. LaserPecker 2
4. Soap supplies (~\$50)

That's all you need to "exist, engrave, and gift" — without permission, with resonance.

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# How To — Laser Engraving Basics

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## Choosing Materials

| Material      | Source                      | Characteristics                  | Difficulty |
|---------------|-----------------------------|----------------------------------|------------|
| Palm leaves   | Beach, garden               | Returns to earth, lightweight    | Easy       |
| Driftwood     | Beach                       | Natural shapes, one-of-a-kind    | Easy       |
| Coconut shell | Market, grocery             | Hard, long-lasting               | Medium     |
| Lava rock     | Hawaii local, garden stores | Heavy, lasts generations         | Medium     |
| Charcoal      | BBQ supply stores           | Black base, white engraving pops | Easy       |
| Metal plate   | Amazon, hardware stores     | Permanent, outdoor-safe          | Hard       |

## Engraving Process

1. **Wash and dry material** (24+ hours)
2. **Flatten surface** (light sanding if needed)
3. **Create design** (Canva, Illustrator, etc.)
4. **Test engrave** (adjust power/speed on scrap)
5. **Final engrave**
6. **Finish** (oil for wood, clear coat for metal)

## Recommended Settings (LaserPecker 2 Pro)

| Material      | Power | Speed | Passes |
|---------------|-------|-------|--------|
| Wood          | 80%   | 60%   | 1      |
| Palm leaf     | 40%   | 80%   | 1      |
| Coconut shell | 100%  | 40%   | 2      |
| Charcoal      | 30%   | 90%   | 1      |

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# Experience It

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**Don't just receive a service. Experience it yourself.**

## **Workshop — Engrave Your Own**

**\$100/person (2 hours)**

- Choose your material
- Design creation support
- Hands-on laser engraving
- Take home your creation

Families and groups welcome. Maui or Japan.

## **Tour — See Off-Grid in Action**

**Free (reservation required)**

- See actual off-grid setup
- Equipment walkthrough
- Q&A session

See for yourself that it really works.

## **Build-Along — Construct Together**

**\$300/day**

- Join an off-grid construction
- Learn by doing
- Knowledge you can apply to your own setup

Don't just watch. Become capable.

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# The Sato Family

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| Member            | Role                              | Contribution  |
|-------------------|-----------------------------------|---|
| Takuya Sato       | Founder, Tech, Strategy           | Off-grid construction, concept design, communication, handmade soap |
| Mina              | Co-founder, Production, Marketing | Resin art, digital marketing  |
| Ito (5 years old) | Soap helper, Heart of the family  | Helps make handmade soap, symbol of family unity                    |

## Family Principles

1. **Stay together** — Family never separates
  2. **Sleep together** — Live in the same place
  3. **Secure infrastructure** — Ensure comfort
  4. **Sustainable gift economy** — Freedom from monetary dependence
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## FAQ

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**Q: When can I stay in Japan?** A: Jan–Mar, Jun–Jul, Nov–Dec (aligns with Hawaii school breaks)

**Q: Can I use a car?** A: No vehicle lending for safety/insurance. Transportation available upon request.

**Q: Is the farmhouse comfortable?** A: It's authentically old — but has Starlink Wi-Fi. 24-hour high-speed internet.

**Q: What's the donation guideline?** A: \$500–\$1,000/week suggested. Not mandatory.

**Q: Off-grid construction outside Hawaii?** A: Yes. Our methods are transferable — Japan, anywhere.

**Q: Can I just buy the equipment and do it myself?** A: Yes. Everything in this catalog is public. Reach out if you have questions.

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## Contact

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- **Book:** [calendly.com/pearlmemorial](https://calendly.com/pearlmemorial)
- **Email:** [business@satotakuya.jp](mailto:business@satotakuya.jp)
- **Instagram:** @pearl.memorial

- **Our story:** [bit.ly/boundarist](https://bit.ly/boundarist)
  - **Media:** [press-kit.html](#)
  - **Partners:** [Partner.pdf](#) / [Partner-ja.pdf](#)
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## **Timeless Eternal Hope · Maui, Hawaii**

*In memory of Pearl (2007–2025)* 🐕

*"Cross boundaries through resonance." To exist. To act. To eternity.*

*Everything in this catalog is open. Anyone, anywhere, can start.*

***It's your turn to become a Boundarist.***

*December 18, 2025 — The day the world begins to change.*